nancial Statements In The Year 2010	
Revenues	VND 168,981,916,880
Profit before-tax	VND 15,076,694,127
Profit after-tax	VND 11,654,620,145
Chartered capital	VND 80,000,000,000
Stock symbol	NAV
Nominal value	10,000 VND
Total number of shares	8,000,000
Common shares	8,000,000
Ownership structure	
State shareholder	20%
Foreign shareholders & inland shareholders	80%
SOME FINANCIAL INDEXES	
A. Asset structure	
Short-term assets/Total assets	70.04%
2. Long-term assets/Total assets	29.96 %
B. Resources Structure	
1. Liabilities/Total resources	36,38 %
2. Owners' equity/ Total resources	63.62 %
C. Profitability Ability	
1. Ratio of return on sales	
1.1 Ratio of earning before-tax on sales	8.92 %
1.2 Ratio of earning after-tax on sales	6.90 %
2. Ratio of return on assets	
2.1 Ratio of earning before-tax on total assets	9.99 %
2.2 Ratio of earning after-tax on total assets	7.72 %
3. Ratio of return on owners' equity	
3.1 Ratio of earning after-tax on owners' equity	12.20 %
3.2 Ratio of earning after tax on chartered capital	14.57%
D. Liquidation	
Current liquidation	2.72
2. Liquidation of current asset to current liabilities	1.91
3. Quick liquidation	0.16
Book value/share (31/12/2010)	VND 11,938

Annual Report 2010

### Balance Sheet

# NAM VIET JOINT STOCK COMPANY BALANCE SHEET As at December 31, 2010

## BALANCE SHEET As at December 31, 2010

					Unit: VNI
	ASSETS	Code	Notes	Dec. 31, 2010	Jan. 01, 2010
A	CURRENT ASSETS	100		105,746,009,052	105,746,009,052
一	(100 = 110+120+130+140+150)				
I	Cash and cash equivalents	110	V.1	9,098,883,541	36,148,791,850
1	Cash	111		4,098,883,541	5,548,791,850
2	Cash equivalents	112		5,000,000,000	30,600,000,000
П	Short-term investments	120		-	
1	Short-term investments	121			
2	Provision for diminution in the value of				
	short-term investments	122		-	
Ш	Accounts receivable	130		51,211,613,360	42,085,555,886
1	Trade accounts receivable	131	V.2	37,944,209,906	28,085,815,82
2	Prepayments to suppliers	132	V.3	11,696,477,439	11,350,685,21:
3	Intercompany receivables	133		-	
4	Construction contract-in-progress receivables	134			
5	Other receivables	135		2,031,873,963	2,649,054,84
6	Provision for doubtful debts	139	V.4	(460,947,948)	
IV	Inventories	140		43,172,124,826	34,008,174,78
1	Inventories	141		43,454,962,147	34,008,174,78
2	Provision for decline in value of inventories	149	V.5	(282,837,321)	
v	Other current assets	150		2,263,387,325	2,769,537,56
1	Short-term prepayments	151		654,132,417	518,479,06
2	Deductible VAT	152	V.6	1,224,060,780	1,618,501,69
3	Taxes and other receivables from the	154		-	
	State Budget				
4	Repurchase and sale of Government's	157		-	
	bonds		V.7		
5	Other current assets	158		385,194,128	632,556,803

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Balance Sheet

	ASSETS	Code	Notes	Dec. 31, 2010	Jan. 01, 2010
В	LONG-TERM ASSETS	200		45,231,968,835	46,572,467,264
	(200 = 210+220+240+250+260)				
I	Long-term receivables	210		-	
1	Long-term trade receivables	211		-	-
2	Working capital from sub-units	212		-	-
3	Long-term intercompany receivables	213		-	-
4	Other long-term receivables	218		-	
5	Provision for doubtful long-term receivables	219		-	-
II	Fixed assets	220		33,577,517,835	34,888,016,264
1	Tangible fixed assets	221	V.05	18,221,814,602	19,973,474,640
	Cost	222		47,026,922,773	46,832,652,808
	Accumulated depreciation	223		(28,805,108,171)	(26,859,178,168)
2	Finance lease assets	224		-	-
	Cost	225		-	-
	Accumulated depreciation	226		-	
3	Intangible fixed assets	227	V.06	13,774,278,800	13,774,278,800
	Cost	228		13,774,278,800	13,774,278,800
	Accumulated amortization	229		-	-
4	Construction in progress	230	V.07	1,581,424,433	1,140,262,824
Ш	Investment Properties	240		-	-
	Cost	241		-	-
	Accumulated depreciation	242		-	-
IV	Long-term investments	250		11,654,451,000	11,684,451,000
1	Investments in subsidiaries	251		-	-
2	Investments in associates, joint-ventures	252	V.08	11,498,100,000	11,498,100,000
3	Other long-term investments	258	V.08	156,351,000	186,351,000
4	Provision for decline in the value of	259		-	-
	long-term investments				
V	Other long-term assets	260		14.	-
	Long-term prepaid expenses	261		-	-
	Deferred income tax assets	262		-	-
	Other long-term assets	263		-	-
	TOTAL ASSETS	270		150,977,977,887	161,584,527,345

**Balance Sheet** 

	RESOURCES	Code	Notes	Dec. 31, 2010	Jan. 01, 2010
A -	LIABILITIES (300 = 310 + 330)	300		55,473,520,611	67,849,562,609
I.	Current liabilities	310		55,295,286,694	67,849,562,609
1.	Short-term borrowings & liabilities	311	V.09	17,389,437,054	42,222,528,100
2.	Trade accounts payable	312	V.10	17,115,513,521	13,236,584,126
3.	Advances from customers	313	V.11	1,164,643,515	1,402,173,877
4.	Taxes and other payables to the State Budget	314	V.12	3,163,736,681	3,196,768,710
5.	Payables to employees	315		2,266,674,932	2,894,741,067
6.	Accrued expenses	316	V.13	196,317,452	146,940,876
7.	Intercompany payables	317		-	
8.	Construction contract-in-progress	318		-	-
	payables				
9.	Other payables	319	V.14	13,456,073,125	4,173,964,101
10.	Provision for short-term payables	320		-	-
11.	Bonus and welfare fund	323		542,890,414	575,861,752
12.	Repurchase and sale of Government's bond	327		-	-
II.	Long-term liabilities	330		178,233,917	-
1.	Long-term trade payables	331		-	-
2.	Long-term intercompany payables	332		-	-
3.	Other long-term payables	333		-	-
4.	Long-term borrowings and liabilities	334		-	-
5.	Deferred income tax liabilities	335		-	-
6.	Provision for severance allowances	336		28,047,805	-
7.	Provision for long-term liabilities	337		-	-
8.	Unrealized revenue	338		150,186,112	-
9.	Fund for science and technology development	339		-	-

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#### Balance Sheet Income Statement NAM VIET JOINT STOCK COMPANY OWNERS' EQUITY (400 = 410 + 430) 400 95,504,457,276 93,734,964,736 INCOME STATEMENT 410 I. Owners' equity V.15 95,504,457,276 93,734,964,736 For the fiscal year ended December 31, 2010 411 Owners' capital 80,000,000,000 80,000,000,000 INCOME STATEMENT 412 2. Share premium For the fiscal year ended December 31, 2010 413 Owners' other capital 3. Treasury shares 414 (190,000) (190,000) 4. 5. Difference upon assets revaluation 415 ITEMS Foreign exchange differences 416 431,547,769 1. Sales Investment and development fund 417 5.865.927.445 6.798.219.311 Financial reserve fund 418 2. Less sales deductions 2,057,177,162 8. 1,824,104,195 Other funds 419 3. Net sales Undistributed earnings 420 6,217,703,034 6,045,123,096 10. 4. Cost of sales Investment reserve for basic construction 421 11. 5. Gross profit Fund for Enterprise Arrangement Support 422 (20 = 10 -11) Budget sources and other funds 1. Budget sources 432 V.22 6. Financial income 2. Fund to form fixed assets 433 7. Financial expenses In which: loan interest expenses TOTAL RESOURCES 440 150,977,977,887 161,584,527,345 8. Selling expenses OFF - BALANCE SHEET ITEMS 9. General & administration expenses 10. Operating profit ITEMS Notes Dec. 31, 2010 Jan. 01, 2010 (30 = 20 + 21 - 22 - 24 - 25)1. Operating lease assets 11. Other income 2. Goods held under trust or for processing 12. Other expenses 3. Goods received on consignment for sale 13. Other profit (40 = 31 - 32) 4. Bad debts written off 14. Net accounting profit before tax (50 = 30 + 40)5. Foreign currencies 51,222.11 81,931.27 6. Estimates for non-business and project expenditure 15. Corporate income tax - current 16. Corporate income tax - deferred HCMC, March 30, 2011 17. Net profit after corporate income tax (60 = 50 - 51 -52) 18 Earnings per share General Director Prepared by Chief Accountant

HCMC, March 30, 2011 Chief Accountant General Director

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Tran Thi My Thanh Thai Thanh Thuy

**NAVIFICO 2010** 

Prepared by

41

Unit: VND

Year 2009

143,131,846,539

143,131,846,539

117,972,452,578

25,159,393,961

5.409.791.635

3,555,745,035

2,246,716,247

4 784 237 964

7,480,020,666

14,749,181,931

817,126,659

372,089,001

445,037,658

15,194,219,589

3,443,952,921

11,750,266,668

1,469

Code Notes Year 2010

01 VI.16 165,375,387,586

165,375,387,586

30,122,454,999

2,756,032,133

3,001,839,978

1,265,389,289

5 559 930 122

9,576,864,157

14,739,852,875

850,497,161

513,655,909

336,841,252

15,076,694,127

3,422,073,982

11,654,620,145

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VI.18 135,252,932,587

VI.17

21 VI.19

22 VI.20

31 VI.23

02

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20

23

24 VI.21

25 VI.22

32 VI.24

40

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51 VI.25

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### Cash Flow Statement

## NAM VIET JOINT STOCK COMPANY CASH FLOW STATEMENT

(Under inderect method)

For the fiscal year ended December 31, 2010

#### CASH FLOW STATEMENT

(Under inderect method)

For the fiscal year ended December 31, 2010

Unit: VND

	ITEMS	Code	Year 2010	Year 2009
I.	CASH FLOWS FROM OPERATING ACTIVITIES			
1.	Net profit before tax	01	15,076,694,127	15,194,219,589
2.	Adjustments for:			
	- Depreciation and amortisation	02	2,567,854,673	2,498,652,157
	- Provisions	03	743,785,269	-
	- Unrealised foreign exchange gains/ losses	04	460,641,927	(345,901,434)
	- Gains/losses from investing activities	05	2,434,061,154	(1,547,806,351)
	- Interest expense	06	1,265,389,289	2,246,716,247
3.	Profit from operating activities before changes in working capital	08	22,548,426,439	18,045,880,208
	- Increase (-)/ decrease (+) in receivables	09	(8,948,201,835)	(633,343,960)
	- Increase (-)/ decrease (+) in inventories	10	(9,446,787,364)	11,759,001,266
	- Increase (+)/ decrease (-) in payables (Other than loan interests, income tax)	11	3,160,962,516	8,755,555,757
	- Increase (-)/ decrease (+)in prepaid expenses	12	(135,653,350)	(273,719,653)
	- Interest paid	13	(1,265,389,289)	(2,246,716,247)
	- Corporate income tax paid	14	(3,517,498,640)	(2,267,235,273)
	- Other receipts from operating activities	15	-	191,153,676
	- Other payments on operating activities	16	(713,699,374)	(1,144,930,380)
	Net cash inflows/(outflows) from operating activities	20	1,682,159,103	32,185,645,394

Cash Flow Statement

Unit: VND

	ITEMS	Code	Year 20	10	Year 2009
II.	CASH FLOWS FROM INVESTING ACTIVITIES				
1.	Purchases of fixed assets and other long-term assets	21	(1,446,453	,054)	(3,136,125,353)
2.	Proceeds from disposals of fixed assets and other long-term assets	22		-	278,138,636
3.	Loans granted, purchases of debt instruments of other entities	23		-	
4.	Collection of loans, proceeds from sales of debt instruments of other entities	24	30,000	0,000	-
5.	Investments in other entities	25		-	-
6.	Proceeds from divestment in other entities	26		-	-
7.	Dividends and interest received	27	(2,434,061	,154)	1,397,024,640
	Net cash inflows/(outflows) from investing activities	30	(3,850,514	,208)	(1,460,962,077)

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#### Cash Flow Statement

Unit: VNĐ

				Onti: VND
	ITEMS	Code	Year 2010	Year 2009
ш.				
1.	Proceeds from issue of shares and capital contribution	31	-	-
2.	Payments for shares returns and repurchases	32	-	-
3.	Proceeds from borrowings	33	62,434,540,670	88,021,930,241
4.	Repayments of borrowings	34	(87,267,631,716)	(81,797,145,012)
5.	Payments for finance lease liabilities	35	-	-
6.	Payments for finance lease liabilities	36	(19,368,000)	(9,229,771,600)
	Net cash inflows/(outflows) from financing activities	40	(24,852,459,046)	(3,004,986,371)
	Net cash inflows/(outflows) (50 = 20+ 30 + 40)	50	(27,020,814,151)	27,719,696,946
	Cash and cash equivalents at the beginning of the year	60	36,148,791,850	8,472,764,271
	Effect of foreign exchange differences	61	(29,094,158)	(43,669,367)
	Cash and cash equivalents at the end of the year (70 = 50+60+61)	70	9,098,883,541	36,148,791,850

HCMC, March 30, 2011

Prepared by

Chief Accountant

Tran Thi My Thanh

Thai Thanh Thuy

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Notes to the financial statements

### NAM VIET JOINT STOCK COMPANY NOTES TO THE FINANCIAL STATEMENTS

For the fiscal year ended December 31, 2010

#### NOTES TO THE FINANCIAL STATEMENTS

For the fiscal year ended December 31, 2010

#### I. BUSINESS HIGHLIGHTS

#### 1. Establishment:

Nam Viet Joint Stock Company operates under Business registration certificate and joint-stock company tax registration No. 0302205973 dated February 01, 2001 (business registration certificate No. 4103000281), under the seventh amendment on October 10, 2009, issued by the Department of Planning and Investment of HCMC.

#### 2. Structure of ownership

Joint stock company

Chartered capital: 80.000.000.000 đồng (Eighty billion Vietnam Dong).

#### 3. Structure of operations:

Production, trading and services

#### 4. Business sector:

Producing roofing sheet, concrete structures; Producing construction materials; Producing type of prefabricated houses, mechanical assessories - equipment - machinery; Constructing industrial and civil works; Producing and processing farm, forestry, aqua products; Trading real estates (following item 1, article 10 of law on real estates trading); Designing industrial, civil works, interior decoration; Rendering inbound tourist service; Providing with hotel, restaurant seriese (at the same time with investment, upgrade, improvement or purchase of hotels - not at the head office).

Information on joint-venture companies and associates

The important joint-venture company, associates are stated in the financial statements at original cost: Saigon Development Joint Stock Company

Head office: No. 143/7D Ung Van Khiem, Ward 25, Binh Thanh Str., HCMC.

 $Chartered\ capital\ under\ business\ registration\ certificate\ No.\ 4103001382;\ 30.000.000.000\ VND.$ 

Percentage of ownership: 38%

#### 5. Operations in the fiscal year affecting the financial statements:Not applicable.

#### ${\bf 6.}\ \ {\bf Total\ employees\ to\ the\ end\ of\ the\ year:}$

Total employees: 463 persons.

Administrative staff: 30 persons.

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**NAVIFICO 2010** 

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